

## FAK (Freight of All Kinds) Explained

We have some customers that come to us wondering what exactly an “FAK” is in LTL freight shipping. Though it’s a bit of a specialized term, that doesn’t mean it’s complicated. In this [Freight Paper](#), we’re going to supply you with all the information you’ll need to understand what an FAK is, if you’re eligible for one, and how to get one.

### What is an FAK?

FAK stands for “**Freight of All Kinds.**” It’s a pricing tool used by most LTL carriers, and it groups [freight class](#) ranges so that they are billed or rated at the same class. For instance, if you have an FAK range for items shipped classes 60 to 92.5, under your FAK all of those items (regardless of their actual class) will be billed at class 60. Generally speaking, this saves you money.

### Why would I get an FAK?

There are two ways that getting an FAK with a particular carrier can help your LTL shipping. The first is that it can save you money. Shipping items of a lower class is generally cheaper than a higher class. The second way that an FAK can make shipping life easier is if you are shipping a wide range of products. Instead of memorizing all of the item’s different classes and shipping them accordingly, all of the items (once again, regardless of their initial, *real* class) will be shipped under the same, FAK-negotiated class.

### How do I get an FAK?

Similar to [Customer Specific Pricing](#), not everyone will be eligible to get an FAK. To make sure that it’s worth it from a carrier’s perspective, you’ll need to be moving a large amount of freight on a daily basis. FAKs are also excellent for shippers moving lots of freight under varying classes. There’s no exact specifications needed to get FAK pricing, so if you think you might be eligible, contact a FreightPro and we’ll be able to help you.

And be sure to download all of our **Freight Papers** on our [website](#). You can also call us at 888-297-6968.



### FreightPros at a Glance

Founded in 2009

Austin Business Journal’s  
2014 “Fast 50”

282<sup>nd</sup> Fastest Growing  
Company - 2013 Inc500  
List

### Freight Solutions

LTL Quoting &  
Transportation  
Management

Full Truckload Services

Strategic Carrier Planning

Billing Auditing

Fantastic Pricing

### Why We Rock at Freight:

We Are Transparent with  
our Customers

We Treat our Customers  
as Partners

We Excel by Actively  
Embracing our Core  
Company Values:

- Support
- Produce
- Respect
- Balance
- Develop